## APPLICATION FOR FINANCIAL ASSISTANCE

Allegany County Industrial Development Agency Crossroads Commerce \& Conference Center 6087 State Route 19N - Suite 100<br>Belmont, New York 14813<br>(585) 268-7445 tel<br>(800) 893-9484 tel<br>(585) 268-7473 fax<br>clarkcr@alleganyco.com

Craig R. Clark, P.E., Ph.D.

IDA Executive Director

A non-refundable application fee of $\$ 500.00$ must be submitted
at the time of application.

Please submit the original application and two (2) copies.
(For office use only)
607-871-2388

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## I. Applicant Information



SIC Code (https://www.osha.gov/pls/imis/sicsearch.html): 8221
NAICS Code (http://www.naics.com): 611310
Contact Person: Tammy Raub
Principal Owners / Officers / Directors: (list owners with $15 \%$ or more in equity holdings with percentage ownership)
Mark Zupan

President
Name \& Title
Tammy Raub
VP of Business and Finance / CFO
Name \& Title

Corporate Structure (attach schematic if Applicant is a subsidiary or othenvise affiliated with another entity)
Form of Entity: $\quad \square$ C Corp $\quad \square$ S Corp $\quad \square$ Partnership $\quad \square$ LLC
$\square$ LLPSole Proprietorship
圆 Not for Profit

If a corporation, partnership, limited liability company/partnership or Not for Profit:
What is the date of the establishment $12 / 5 / 1836$ , Place of organization Alfred, NY and, if a foreign organization, is the Applicant authorized to do business in the State of New York?

| Applicant's Counsel: Bond, Schoeneck \& King PLLC | Matthew N. Wells |  |
| :--- | :---: | :--- |
|  |  |  |
| Address: | 110 W. Fayette St |  |
|  | State | Zip |
| City / Town | Syracuse, NY, 13202-1355 |  |
|  |  | Fax No.: 315-218-8100 |
| Phone No.: $315-218-8174$ |  |  |

## II. Project Information

A) Detailed Description of Project (Including type, location and purpose of project




Is any of the information contained herein considered trade secrets? $\square$ Yes 回 No
Note: AGENCY will protect said trade secret information herein but reserves the right to disclose certain summary information from this application (i.e. total facility $s / f$, total capital investment, total job creation, top level wage information et. Al.) As a part of its project summary disclosure related to the AGENCY board's public vote required and resulting from said application.
B) Location of Project / Project Address: Elm Valley Road, Alfred, 14803
Address Town $\quad$ Zip
C) Current Assessed Value of Property $\$ \mathbf{4 0 9 , 7 1 7}$

Tax Map \# 177.-1-38 and 177.-1-2.12
(not required if project is for equipment purchases only)
D) Square footage of existing building

Square footage of new / renovated build
Total Square Footage

|  |  |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |

## Estimated Project Costs / Project Capital Investment:

Building Cost:
$\$ 26,673,752$ (New Building Construction cost or Existing building expansion construction)

## Land and Building

$\$ 0$ (Purchase Value of land and/or building incl. engineering, architect and blue print fees)

Production Equipment
$\$ 0$
(\$ Value of Production Equipment - not sales taxable)

## Other Equipment

$\$ 374,000$
(\$ Value of sales taxable equip = Furniture/Fixtures, Computers, Lockers...)
$\$ 2,952,248$ describe: Owner Softs Costs and Capitalized Interest Expense

Tot. Cap Invest:
$\$ 30,000,000$
(Sum all lines above)

| Estimated Public and Private Sources of Funds for Project Costs: |
| :--- |
| Grants: $\$ 7$ |
| Bonds: $\$ 20,000,000$ |
| Other loan fund: $\$$ ST Bridge Loan $4,000,000$ |
| Bank Financing: $\$$ |
| Other: $\$$ Fundraising $6,000,000$ |
| Equity: $\$$ |
| Total of all sources of funds: $\$ 30,000,000$ |
| Mortgage Amount on this Project: $\$ 0$ |

Mortgage Amount on this Project: $\$ 0$
Total Amount Financed $s \angle U, U$ UU,UUU Describe: I ax exempr ponas
Estimated percentage of costs financed from public sector (grants, bonds, and other loan fund divided by total of all sources of funds):

## III. Project Employment Information

**Note: Please use full time equivalents, approximately Two part time is equivalent to One full time. (Attach additional sheets as necessary)
E1) Current number of full time equivalent employees (prior to project): 558
E2) Estimate how many full time/ part-time jobs will be retained as a result of this Project over the next three years:-
$\qquad$ Full Iime (FT) $\qquad$ Part-Time (PT) $\qquad$ ** Total Full ITime Equivalents (FTE)

- Please note retained jobs should be based upon the most recent NYS MN-45 quarterly report, a copy of which should be attached to this application.

E3) What is the average estimated (annual) salary range of jobs to be retained $\qquad$ to (at current market rates)

| Number of jobs | Job Title | Estimated salary/range | Hours per week |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

E4) Estimate how many full time/ part-time jobs will be created as a result of this Project over the next three years: $\qquad$
Eull Iime (FT) 4 Part-Iime (PT) $6 *$ Total Eull Iime Equivalents (FTE) 7
E5) What is the planned average hourly wage for the FTE jobs to be created $\$ \_24.90$
E6) What is the average estimated annual salary range of $F T E$ jobs to be created $\$ \underline{35,000}$ to $\$ \underline{58,000}$
E7) What is the planned average annual benefits paid in $S \mathcal{S}$ per FTE job to be created $\mathcal{S}$ 17,967 $\qquad$
E8) Is the Project Commercial in nature (Sales Tax Generating for Community)? _ YES or NO No $\qquad$
E9) If yes, what is the estimated annual total Sales Tax to be generated from this project at full build-out? $\$$ $\qquad$
E10) Expected commencement date for project (if any) 0412024 $\qquad$ (molyear)

E11) Expected timeframe for project to achieve completion? 18 months
$\qquad$ (in months)
E12) Estimate of the number of residents of the Labor Market Area (as defined in N.Y. GML Sec. 859-a(4)(f)) to fill created jobs? $\qquad$

## IV. Representations by the Applicant

| Is the company delinquent in the payment of any state or municipal property taxes? | $\square$ Yes $\square$ No |
| :---: | :---: |
| Is the company delinquent in the payment of any income tax obligation? | $\square$ Yes $\triangle$ No |
| Is the company delinquent in the payment of any loans? | $\square$ Yes $\quad$ No |
| Is the company currently in defauit on any of its loans? | $\square$ Yes $\backslash$ No |
| Are there currently any unsatisfied judgments against the company? | $\square$ Yes $\triangle$ No |
| Are there currently any unsatisfied judgments against any of the company's | $\square$ Yes $\triangle$ No |
| principals? Has the company ever filed for bankruptcy? | $\square$ Yes $\triangle$ No |
| Have any of the company's principals ever personally filed for bahfruptcy, or in any way sought protection from creditors? | $\square$ Yes $\backslash$ No |

If the answer to any of the questions above is "Yes," please provide additional comments in the space below and on additional pages if necessary.

## Please initial each item where indicated

Job Listings - In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the AGENCY, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act(Public Law 97-300) ("JPTA") in which the Project is located.
$\square$ TLR $\qquad$ Applicant's initials

First Consideration for Employment - In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the AGENCY, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the Project.

## $\square$ TLR <br> Applicant's Initials

Annual Sales Tax Fillings - In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the AGENCY, in accordance with Section $874(8)$ of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, an Annual Report of Sales and Use Tax Exemptions (Form ST-340) by the last day of February following applicable calendar year (with a copy to the AGENCY), describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.
$\square$ TLR Applicant's Initials

Employment Reports - The Applicant understands and agrees that, if the Project receives any Financial Assistance from the AGENCY, the Applicant agrees to file, or cause to be filed, with the AGENCY, on quarterly basis, copies of form NYS-45-MN Quarterly Combined Withholding, Wage Reporting, and Unemployment Insurance Returns filed with the Department of Labor applicable to the project site.
$\square$ ILR TypApplicant's Initials
AGENCY Reports - The Applicant understands and agrees that, if the Project receives any Financial Assistance from the AGENCY, the Applicant agrees to file, or cause to be filed with the AGENCY, a certified Annual Project Report (to be mailed to the Applicant) due by the last day of February following applicable calendar year, for a period of time not to exceed 4 years post financial assistance.

## $\square$ rle_Applicant's Initials

Absence of Conflicts of Interest - The Applicant has received from the AGENCY a list of the members, officers, and employees of the AGENCY. No member, officers or employee of the AGENCY has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

## $\square$ ILR <br> Applicant's Initials

Recapture Provision/Uniform Tax Exemption Policy ("UTEP") - Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the Agent Agreement to be entered into by and between the Agency and the Applicant. Recapture provisions would be invoked under Section 875(3) of the New York General Municipal Law if it is determined that: (i) the Company is not entitled to the Sales and Use Tax Exemption Benefits; (ii) the Sales and Use Tax Exemption Benefits are in excess of the amounts authorized by the Agency to be taken by the Company; (iii) the Sales and Use Tax Exemption Benefits are for property or services not authorized by the Agency as part of the Project; or (iv) the Sales and Use Tax Exemption Benefits are taken in cases where the Company fails to comply with a material term or condition to use property or services in the manner approved by the Agency in connection with the Project. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete, to the best of the Applicant's knowledge. Applicant hereby further represents and warrants that it has reviewed the Agency's UTEP and understands and agrees that under such UTEP, the Agency has the right to recapture all or a portion of any financial assistance provided by the Agency to the Company, including, but not limited to, sales and mortgage tax exemptions and real property tax abatements upon the occurance of certain events as set forth in the UTEP.

## $\square$ TLR Applicant's Initials

No Violation of Section 862(1) of the General Municipal Law - In accordance with Section 862(1) of the General Municipal Law, the applicant understands and agrees that the Project will not (a) result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state, or (b) result in the abandonment of one or more plant facilities of the Project occupant located within the state. If the Project will result in (a) or (b), the applicant agrees that the requested financial assistance is necessary to prevent the Project from relocating out of the state, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry.

## $\square$ TLR Applicant's Initials

Financial Assistance Necessary - The applicant represents that the project would not likely occur without the financial assistance provided by the AGENCY.
$\square$ ILR Applicant's Initials

Compliance - The applicant receiving financial assistance is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.

## V. Signatory Page

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that:
A) The AGENCY will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.
B) Failure of the Applicant to file appropriate Sales Tax and Employment reports will result in the revocation of tax benefits and require repayment of benefits previously claimed.
C) If the Applicant submits knowingly false or knowingly misleading information this may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of the AGENCY's involvement in the Project and may also lead to potential criminal penalties and/or civil liabilities for perjury.

## (Applicant Signature)

Tammy Raub
(Print Name)
VP for Business \& Finance/CFO
Title
Alfred University
Company Name

## This Application should be submitted along with the items listed in Exhiblt A to:

## VI. Hold Harmless Agreement

Applicant hereby releases Allegany County Industrial Development Agency and the members, officers, servants, agents and employees thereof(the "AGENCY") from, agrees that the AGENCY shall not be liable for and agrees to indemnify, defend and hold the AGENCY harmless from and against any and all liability arising from or expense incurred by (A) the AGENCY's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the AGENCY. (B) the AGENCY's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the AGENCY with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the AGENCY or the Applicant are unable to reach final agreement with the respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the AGENCY, its agents or assigns, all costs incurred by the AGENCY in the processing of the Application, including attorneys' fees, if any.

Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the agreements to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

| (Applicant Signature) |
| :--- |
| Tammy Raub |
| (Print Name) |
| VP for Business \& Finance/CFO |
| Title |
| Alfred University |
| Company Name |

(Applicant Signature)
Tammy Raub
VP for Business \& Finance/CFO
Title
Alfred University
Company Name

Sworn to before me this
$\qquad$
day of 20

[^0]
## EXHIBIT A

## INSURANCE COVERAGE

1. Requirements. The Company shall maintain or cause to be maintained insurance against such risks and for such amounts as are customarily insured against by businesses of like size and type paying, as the same become due and payable, all premiums in respect thereto, including, but not necessarily limited to:
(a) (i) Insurance against loss or damage by fire, lightning and other casualties, with a uniform standard extended coverage endorsement, such insurance to be in an amount not less than the full replacement value of the Project, exclusive of excavations and foundations, as determined by a recognized appraiser or insurer selected by the Company or (ii) 1 ss an alternative to the above requirements (including the requirement of periodic appraisal), the Company may insure the Project under a blanket insurance policy or policies covering not only the Project but other properties as well.
(b) Workers' compensation insurance, disability benefits insurance, and each other form of insurance which the Agency or the Company is required by law to provide, covering loss resulting from injury, sickness, disability or death of employees of the Company who are located at or assigned to the Project.
(c) Insurance against loss or losses from liabilities imposed by law or assumed in any written contract and arising from personal injury and death or damage to the property of others caused by any accident or occurrence, with limits of not less than $\$ 1,000,000$ per accident or occurrence on account of personal injury, including death resulting there from, and $\$ 1,000,000$ per accident or occurrence on account of damage to the property of others, excluding liability imposed upon the Company by any applicable workers' compensation law; and a blanket excess liability policy in the amount not less than $\$ 3,000,000$, protecting the Company against any loss or liability or damage for personal injury or property damage.
2. Additional Provisions Respecting Insurance. (a) All insurance required shall name the Agency as a named insured and all other insurance required by Section 4 hereof shall name the Agency as an additional insured. All insurance shall be procured and maintained in financially sound and generally recognized responsible insurance companies selected by the Company and authorized to write such insurance in the State. Such insurance may be written with deductible amounts comparable to those on similar policies carried by other companies engaged in businesses similar in size, character and other respects to those in which the Company is engaged. All policies evidencing such insurance shall provide for (i) payment of the losses of the Company and the Agency as their respective interest may appear, and (ii) at least thirty (30) days' prior written notice of the cancellation thereof to the Company and the Agency.
(b) All such policies of insurance, or a certificate or certificates of the insurers that such insurance is in force and effect, shall be deposited with the Agency on the date hereof. Prior to expiration of any such policy, the Company shall furnish the Agency evidence that the policy has been renewed or replaced or is no longer required by this Agent Agreement.
Effective June 2017

## Exhibit B



## Proposed PILOT structure:

* Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is a potential for a recapture of sales tax exemptions (see "Recapture Provision" on page 4).

$$
\$
$$

$\qquad$ (to be used on the NYS ST-60)

## Fees to be Paid by the Applicant, to be Calculated by Agency:

Allegany County Industrial Development Agency \$ $\qquad$ (Per the attached Pricing \& Fee Policy) the AGENCY will collect a $\qquad$ $\%$ fee. The AGENCY will collect its participation fee at the time of closing, based upon the company provided realistic capital investment costs of this project stated in this application. (Should the actual costs exceed those estimated, an additional fee will apply.) In addition, the Applicant will reimburse the Agency for any direct expenses incurred in connection with this Project, including costs related to holding a public hearing.

The AGENCY will collect an annual administration fee. Projects with a capital investment of less than $\$ 5$ million will be charged a $\$ 500$ annual fee for each year of benefits provided. For projects with a capital investment of $\$ 5$ million or greater, there will be a $\$ 1,000$ annual fee charged.

Hodgson Russ, LLP \$ $\qquad$ (Estimated fee for legal services required in connection with the financial assistance provided by the Allegany County Economic Development Center) Applicant may be required to pay additional out-of-pocket expenses and applicable filing or recording fees.
**Financial incentives are public information and will be released to the media upon board approval ${ }^{\star \star}$

## Exhibit C

617.20

Short Environmental Assessment Form
Instructions for Completing
Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.




Part 2-Impact Assessment. The Lead Agency is responsible for the completion of Part 2. Answer all of the following questions in Part 2 using the information contained in Part 1 and other materials submitted by the project sponsor or otherwise available to the reviewer. When answering the questions the reviewer should be guided by the concept "Have my responses been reasonable considering the scale and context of the proposed action?"

|  | No, or small impact may occur | $\begin{aligned} & \text { Moderate to } \\ & \text { large } \\ & \text { impact may } \\ & \text { occur } \end{aligned}$ |
| :---: | :---: | :---: |
| 1. Will the proposed action create a material conflict with an adopted land use plan or zoning ulations? |  |  |
| 2. Will the proposed action result in a change in the use or intensity of use of land? |  |  |
| 3. Will the proposed action impair the character or quality of the existing community? |  |  |
| 4. Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)? |  |  |
| 5. Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway? |  |  |
| 6. Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities? |  |  |
| 7. Will the proposed action impact existinq: a. public / private water supplies? |  |  |
| b. public / private wastewater treatment utilities? |  |  |
| 8. Will the proposed action impair the character or quality of important historic, archaeological. architectural or aesthetic resources? |  |  |
| 9. Will the proposed action result in an adverse change to natural resources (e.g. weillands. waterbodies, groundwater, air quality, flora and fauna)? |  |  |


| LR | No, or <br> small <br> impact <br> may <br> occur | Moderate to <br> large impact <br> may <br> occur |
| :--- | :--- | :--- |
| o. Will the proposed action result in an increase in the potential for erosion, flooding or drainage <br> oroblems? |  |  |
| 11. Will the proposed action create a hazard to environmental resources or human health? |  |  |

Part 3 - Determination of significance. The Lead Agency is responsible for the completion of Part 3. For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term. long-term and cumulative impacts.

[^1]
# Allegany County Industrial Development Agency Pricing \& Fee Policy* 

Effective Date: October 14, 2021

Financial Assistance - Tax Savings***

| Offering / Activity | Fees | Comments |
| :--- | :--- | :--- |
| Lease - Lease Back (SLB) or <br> similar <br> Including any / all of the <br> following: <br> PILOT | $\$ 500$ Non-Refundable Application Fee <br> Sales Tax Exemption <br> Mortgage Tax Exemption | Direct Sales: Project: 1\% of total capital <br> investment/ benefited project amount |
| Eligible to businesses with <br> Capital Investments of $\$ 50,000$ <br> or greater which meet the <br> criteria as set forth in the <br> ACIDA's Uniform Tax <br> Exception Policy (UTEP). |  |  |
| Minimum fee of $\$ 2,000$ | Administration Fec: <br> For projects with a capital investment of less than <br> $\$ 5$ million, there will be a $\$ 500$ annual fee <br> charged for each year of benefits provided. For <br> projects with a capital investment of $\$ 5$ million or <br> greater, there will be a $\$ 1,000$ annual fee charged. | Legal Fees: <br> Legal transaction fees associated with a project <br> will be estimated to each client on a case by case <br> basis. |


| Minimum fee of \$2,000 | ACIDA Fees: <br> $0.4 \%$ of amount financed <br> Legal Fees: <br> Legal transaction fees associated with a project will be estimated to each client on a case by case basis. | ACIDA's Uniform Tax Exception Policy (UTEP). |
| :---: | :---: | :---: |
| Special Meeting | $\Lambda$ CIDA Fees: <br> $\$ 500$ - Non-Refundable <br> Legal Fees: <br> Legal transaction fees associated with a project will be estimated to each client on a case by case basis. | ^pplies to Bond and Grant Transactions, as well as LeaseLeaseback Transactions. |
| Modification/Amendment Transactions | ACIDA Fees: <br> \$500 - Non-Refundable <br> Legal Fees: <br> Legal transaction fees associated with a project will be estimated to each client on a case by case basis. | Applies to Bond and Grant Transactions, as well as LeaseLeaseback Transactions. |

Financing***

| Offering / Activity | Fees | Comments |
| :---: | :---: | :---: |
| Bond: Taxable or Tax Exempt <br> Financing transaction only <br> Financing included with SL.B | $\$ 500$ Non-Refundable Application Fee <br> Financing Transaction Only: <br> Direct Sales Project: $1 \%$ of total bond amount <br> Applicant must pay NYS Bond Issuance cost plus legal fees. <br> Legal Fees: <br> Legal transaction fees associated with a project will be estimated to cach client on a case by case basis. | Range varies based on ACIDA involvement, term of bond (equip only vs. real property) and spread between taxable and tax-exempt yield curves. The shorter the term and / or lower the spread between yield curves requires lower fees to remain competitive vs. commercial lending sources. |

Financing/ Grants/ Consulting

| Offering / Activity | Fees | Comments |
| :--- | :--- | :--- |
| Grants: | $\$ 500$ Non-Refundable Application Fee | Generally established and <br> parameters set by Grantor. <br> Negotiations, based on <br> Allowable program administration and delivery fees <br> ACIDA involvement, occur <br> associated with the grant will be collected by the <br> on occasion. |
|  | ACIDA. <br> Legal Fees: <br> Legal transaction fees associated with a project will <br> bestimated to each client on a case by case basis. <br> between grantee and ACIDA <br> will be agreed to in a <br> memorandum of <br> understanding. |  |

-*** NOTE - If an applicant wants to have a lease-leaseback transaction with a tax-exempt financing component the total fee charged would be $1 \%$ of Capital investment.

[^2]
## First use Local Labor Workforce

Project applicants (the "Company"), with projected / committed capital investment for facility construction of greater than or equal to $\$ 5,000,000$, as a condition to receiving Financial Assistance (including a sales tax exemption, mortgage recording tax exemption, real property tax abatement, and/or bond proceeds) from the Allegany County Industrial Development Agency (the "Agency"), will be required to employ good faith efforts to utilize qualified Local Labor first, as defined below ("First Use Local Labor"), for all projects involving the construction, expansion, equipping, demolition and/or remediation of new, existing, expanded or renovated facilities (collectively, the "Project Site"). Local Labor is defined as individuals residing in the following Counties: Allegany, Steuben, Chemung, Schuyler Genesee, Orleans, Monroe, Wyoming, Livingston, Wayne, Ontario, Seneca, Yates, Niagara, Erie, Chautauqua and Cattaraugus (collectively, the "Local Labor Area"). First Use Local Labor includes a good faith $90 \%$ local labor goal of the total number of Project employees, excluding construction project management and the general contractor, of subcontractors or subcontractors to a subcontractor (collectively, the "Workers") working on the Project Site residing within the Local Labor Area. Companies do not have to be local companies as defined herein, but must strive to first employ local Workers residing within the Local Labor Area. It is understood that at certain times, Workers residing within the Local Labor Area may not be qualified or available with respect to a Project. This could include the following circumstances: (i) warranty issues related to installation of specialized equipment or materials whereby the manufacturer requires installation by only approved installers; (ii) specialized construction for which qualified Local Labor Area Workers are not qualified or available; (iii) documented lack of Workers meeting the Local Labor Area requirement; or (iv) cost differentials in bids whereby use of local labor increases the construction cost of the project in the sole opinion of the Company.

## Local Labor Reporting Requirement

Companies authorized to receive Financial Assistance from the Agency will be required to file or cause to be filed a Local Labor Utilization Report (the "Report") on such form as made available by the Agency, and as directed by the Agency, which will identify, for each Worker, the city, town, or village and associated zip code that each such Worker is domiciled in. In the event a subcontractor or subcontractor to a subcontractor refuses to provide, or otherwise is unable to provide Worker data, Company will not be penalized in any way solong as Company notifies the Agency of this inability. The Report shall be submitted to the Agency or its designated agents as follows: (i) immediately prior to commencement of construction activities; and (ii) on or by the next following quarterly dates of January 1, April 1, July 1, and October 1 and each quarterly date thereafter through the construction completion date. If Agency staff determines that: (i) the Local Labor goal is not being met for other than i) warranty issues related to installation of specialized equipment or materials whereby the manufacturer requires installation by only approved installers; (ii) specialized construction for which qualified Local Labor Area Workers are not available; (iii) documented lack of Workers meeting the Local Labor Area requirement; or (iv) cost differentials in bids whereby use of local labor increases the construction cost of the project; then written justification by the company must be submitted to the agency as to the reason the goal is not attainable. If there is no reason given and no good faith effort was made to meet the goal, then the Agency may commence negotiation of an amended Financial Assistance proposal commensurate with the attainable Worker metric in accordance with the terms of the underlying agreements between the

TLRAgency and the Company with respect to the Project. The foregoing terms have been read, reviewed and understood by the Company and all appropriate personnel. The undersigned agrees and understands that the information contained herein must be transmitted and conveyed in a timely fashion to all applicable subcontractors, suppliers and materialmen. Furthermore, the undersigned realized and understands that failure to abide by the terms herein could result in the Agency revoking a portion of Financial Assistance, whether already received or to be received by the Company, as it deems reasonable in its sole discretion for violation hereof.

Title: $\qquad$
Alfred University

Sworn to before me this $16^{\text {th }}$ day


Notary Public
USA. SEXSMITH
NOTARY PUBLIC, STATE OF NEW YORK
Registration Na. 01SE6378737 Qualified in Steuben County 26
Commission Expires July 30, 2026







[^0]:    Notary Public

[^1]:    Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required.

    Check this box if you have determined, based on the information and analysis above, and any supporting documentation that the proposed action will not result in any significant adverse environmental impacts.

    | Name of Lead Agency |
    | :--- |
    | Pnnt of Type Name of Responsitle Officer in Lead Agency |
    | Signature of Responsible Officer in Lead Agency |

    $\qquad$
    Signaturo of Responsible Officor in Lead Agency
    Signature of Preparer

[^2]:    * The ACIDA reserves the right to determine and impose other administrative fees on ACIDA projects in consideration for financial assistance being granted by the ACIDA and/or the costs incurred by the ACIDA. The ACIDA may provide for a different application fee and/or a different administrative fee for a particular project by resolution duly adopted by the ACIDA Board.

